

### **AUDITED FINANCIAL RESULTS FOR 2023**

### Commentary

The directors are pleased to present the audited financial statements for 2023. The company experienced a 3% overall increase in income and a 1% increase in profit after tax compared to the previous year. This growth is attributed to improved capital market conditions, leading to higher dividend and interest income, as well as capital gains from the disposal of government securities and listed shares. However, earnings per share decreased to 24 in 2023 from 25 in the prior year due to the issuance of additional shares in 2023.

The company's investment portfolio grew by 23%, driven by its diversification strategy and operational efficiency. In 2023, the company expanded its equity investments into the Nairobi Securities Exchange to capitalize on opportunities in the broader East African region.

#### Dividends

The Directors recommend for the payment of a final dividend of TZS 13 per share for 2023,unchanged from 2022, subject to shareholder's approval at the the upcoming Annual General Meeting.

#### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 2023 2022 TZS '000 TZS '000 Income 3,086,834 2,997,973 Other Operating income 159,304 256,091 184,951 Other operating gains (losses) 154,457 (1,049,723)Operating expenses (1,072,564)2,335,957 2,381,366 **Operating profit** Finance costs (345,233)(349,966)Profit before taxation 2,036,133 1,985,991 (59,790)**Taxation** (26, 181)1,976,343 Profit for the year 1,959,810 Other comprehensive income: Items that will not be reclassified to profit or loss: Gains on valuation of investments in equity instruments 4,181,980 3,839,666 4,181,980 3,839,666 Other comprehensive income for the year 6,158,323 5,799,476 Total comprehensive income for the year Basic and diluted earnings per share 23.71 25.23

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

STATEMENT OF FINANCIAL POSITION AS AT ST DECEMBER 2023			
	2023	2022	
Assets	TZS' 000	TZS' 000	
Non-Current Assets			
Property, plant and equipment	109,068	117,257	
Investment property	221,347	221,347	
Right of use assets	59,711	31,050	
Intangible assets	3,040	3,000	
Loans receivable	73,173	28,734	
Equity investments	25,357,243	19,626,034	
Investment in government securities	15,037,876	13,589,143	
Other financial assets	600,000	150,000	
	41,461,458	33,766,565	
Current Assets			
Loans receivable	28,954	32,994	
Trade and other receivables	1,036,105	599,931	
Current tax receivable	308,164	286,996	
Other financial assets	455,000	335,000	
Cash and cash equivalents	6,704,875	195,185	
	8,533,098	1,450,106	
	40.004.770	0.7.040.074	
Total Assets	49,994,556	35,216,671	
Equity and Liabilities			
Equity			
Share capital	12,746,812	2,167,952	
Reserves	12,559,826	8,883,288	
Retained Income	22,218,290	21,277,811	
	47,524,928	32,329,051	
Non-Current Liabilities			
Borrowings	1,885,443	2,157,861	
Lease Liability	32,944	-	
Deferred tax	1,784	1,784	
	1,920,171	2,159,645	
O consent I the Latter			
Current Liabilities		407.000	
Trade and other payables	200,758	127,863	
Borrowings-CL	272,398	239,081	
Dividend Payable	51,922	330,428	
Lease Liability	24,379	30,603	
Total I Salattata	549,457	727,975	
Total Liabilities	2,469,628	2,887,620	
Total Equity and Liabilities	49,994,556	35,216,671	

## STATEMENT OF CASH FLOWS

	2023	2022
	TZS '000	TZS '000
Cash flow from operating activities		
Cash generated from operations	1,296,072	2,080,332
Finance costs	(345,233)	(349,966)
Tax paid	(80,958)	(92,602)
Net cash from operating activities	869,881	1,637,764
Net cash from operating activities	003,001	1,001,104
Cash flow from investing activities		
Purchase of property,plant and equipment	(16,928)	(10,567)
Acquisition of right of use assets	(57,323)	(57,323)
Purchase of intangible assets	(2,053)	_
Movement in investments in government securities	(1,549,229)	(527,028)
Movement in equity investments	(3,214,829)	(1,009,953)
Movement in loans receivable	(40,399)	(61,728)
Acquisition of other investments	(570,000)	(135,000)
Net proceeds on disposal of equity investments	1,951,047	560,371
Net cash from investing activities	(3,499,714)	(1,241,228)
Cash flow from financing activities		
Proceeds on share issue	10,578,860	-
Movement in borrowings	(239,101)	(209,251)
Movement in lease liability	26,720	30,603
Dividends paid	(1,226,956)	(684,002)
Net cash from financing activities	9,139,523	(862,650)
Cash and cash equivalents:		
Total Cash movement for the year	6,509,690	(466,114)
Cash at the beginning of the year	195,185	661,299
Total Cash at the end of the year	6,704,875	195,185
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#### STATEMENT OF CHANGES IN EQUITY Total other reserves & Share Share Fair valuation **IPO Cost** Retained **IPO Cost** TZS '000' capital earnings premium reserve **Total equity** TZS '000 TZS '000 **TZS '000** TZS '000 **TZS '000** TZS '000 Previous year Balance as at 1 January 2022 708,799 (629,662)1,459,153 5,957,424 5,327,762 19,908,600 27,404,314 Profit for the year 1,959,810 1,959,810 Other comprehensive income 3.839.666 3.839.666 3.839.666 Transfer between reserves (284,140)(284,140)284,140 Dividends (729.577)(729,577)Final WHT on dividend income-prior years (145, 162)(145, 162)708,799 9,512,950 Balance as at 31 December 2022 1,459,153 (629,662)8,883,288 21,277,813 32,329,051 **Current year** Balance as at 1 January 2023 1,459,153 708,799 (629,662)32,329,051 9,512,950 8,883,288 21,277,813 Profit for the year 1,976,343 1,976,343 Other comphrensive income 4,181,980 4.181.980 4.181.980 Issue of Shares 1,459,153 9,119,707 10,578,860 (599,426)IPO costs on right issue shares (599,426)(599,426)Transfer between reserves 93,984 93,984 (87,414)6,570 Dividends (948,450)(948,450)Balance as at 31 December 2023 2,918,306 9,828,506 13,788,914 (1,229,088)12,559,826 22,218,292 47,524,928

We, the undersigned, attest to the faithful representation of the above statements. We declare that the Statements have been examined by us and, to the best of our knowledge and belief, having been prepared in conformance with International Financial Reporting Standards, they present a true and fair view.

Mr. Fortunatus M. Magambo

Chairman

Name

Prof. Lucian A. Msambichaka

Director

Date

Signature

25/06/2024

25/06/2024